

## Sr. Executive – Sales

### Description

We are looking for a dynamic and experienced Sales Executive to join our team. The ideal candidate will be responsible for driving sales growth, building and maintaining strong client relationships, and achieving sales targets. This role requires excellent communication and negotiation skills, a customer-centric approach, and a deep understanding of the market and industry trends.

### Responsibilities

ØIdentify and pursue new sales opportunities and leads through networking, industry research, and other channels.

ØBuild and maintain strong, long-lasting relationships with clients to understand their needs and provide effective solutions.

ØPresent, promote, and sell products/services to both existing and prospective customers.

ØAchieve sales targets within the designated time frame and prepare detailed sales reports.

ØConduct product demonstrations and effectively communicate the benefits and value of offerings.

ØCollaborate with internal teams (such as Marketing and Product Development) to align on sales strategies.

ØStay up-to-date with industry trends, market conditions, and competitor activities.

ØResolve any client issues promptly to maintain customer satisfaction and loyalty.

### Qualifications

**Graduate / MBA / Diploma / BE / B. Tech**

### Contacts

hr@jobchat.co.in

### Hiring organization

JOBCHAT HR SERVICES

### Employment Type

Full-time

### No. of Position

5

### Duration of employment

Full Time

### Industry

Manufacturing

### Job Location

Rajkot – Gujarat

### Working Hours

09:30AM To 06:30PM

### Date posted

December 9, 2024

### Valid through

31.12.2024